

READINESS CHECKLIST

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In today's business landscape, technology isn't optional. It's foundational. Companies that treat IT as a core part of their strategic planning outperform competitors, move faster, and stay more secure. But too many organizations still operate in reactive mode waiting for something to break before giving IT the attention it deserves.

If your IT feels reactive, disconnected, or buried in the basement, it might be holding you back. This quick 10-question checklist will help you uncover whether your current IT strategy is supporting your growth or silently holding you back.

Answer each question honestly by checking Yes or No.

IT READINESS QUESTIONS

Yes No

Our leadership team sees IT as a growth driver, not just a cost center.

☐ ☐

We have a clear, documented technology strategy aligned with our business goals.

☐ ☐

Our IT team (internal or partner) proactively identifies and solves issues before they become urgent.

☐ ☐

We're confident in our cybersecurity posture and our ability to adapt to new threats.

☐ ☐

Our technology enables us to move faster and be more agile than our competitors.

☐ ☐

Our employees feel empowered—not slowed down—by our tech stack.

☐ ☐

When issues arise, resolution is fast, calm, and clearly communicated.

☐ ☐

We have trusted IT partners who help us stay ahead of hiring gaps, skill gaps, and emerging tech trends.

☐ ☐

Our IT costs are predictable and tied to measurable business outcomes.

☐ ☐

Technology is part of our leadership conversations and strategic planning.

☐ ☐

Total "Yes" Responses

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HOW TO SCORE YOUR READINESS

Count the number of “Yes” responses:

- 8–10: You treat IT like the business accelerator it is. Let’s explore how Open Approach can help you go even further, faster.
- 5–7: You’re halfway there—but without a clear plan, you risk falling behind. Let’s realign your IT with your business vision.
- 0–4: Your IT is stuck in reactive mode. You’re exposed, inefficient, and missing opportunities. It’s time to bring IT into the boardroom—and we can help.

ABOUT OPEN APPROACH

At Open Approach, we believe IT should be effortless. As a full-service managed IT provider, we take a proactive, security-first approach to support, strategy, and scalability.

Whether you're a fast-growing company or a well-established organization, our team partners with you to ensure your technology works for you not against you. We combine responsive support with long-term strategic guidance so you can focus on what you do best.

Let’s Talk. We’re offering a free, no-obligation consultation to discuss your IT needs and explore how Open Approach can help.

I look forward to hearing from you!



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